Hermes econometrics Client Agreement

Investor agrees to use the services of Advisor in an investment program using the mutual fund/annuity group designated in the Account Information. Investor authorizes Advisor to effect exchanges between selected funds in accordance with Advisor's Buy/Sell indicators. Investor recognizes that Advisor will implement exchanges between equity or bond funds and money markets on a best-efforts basis, subject to the procedures and limitations established by the mutual fund or annuity company and/or its transfer agent. Hermes assumes no liability or responsibility for policies and procedures of fund and annuity companies, including denied or delayed exchanges. Investor recognizes that there is no assurance as to the accuracy of the Advisor's indicators and that any market losses resulting from the use of such indicators are normal market risks and the risks of the Investor. Investor agrees not to make or permit any exchange in their account contradictory to Hermes' positions. Any such act will relieve Hermes of any liability.

Limited Power of Attorney: This authorization includes the right of Advisor to make exchanges without notice to Investor, and Investor hereby appoints Advisor as his true and lawful limited Attorney-in-Fact to have complete discretionary authority over such fund exchanges. Upon such exchange, a transfer fee may be charged by the mutual fund or custodian bank, which will be deducted from the proceeds of liquidation before reinvestment.

Management fees: Investor shall pay Advisor for services rendered pursuant to this agreement calculated in accordance with the schedule below. Fees shall be payable for the first year upon signing this Agreement, for additional amounts when deposited and as agreed upon by contract. Multiple contracts in the same ownership may be combined to take advantage of breakpoint fee reductions. Fees are paid in advance by check or liquidation from the fund or variable annuity at the option of the client. There may be additional fees imposed by the mutual fund or variable annuity used, and these fees will effect performance. Hermes Econometrics does not participate in any additional fees, other than the advisory fee.

Fees will be refunded in full if termination agreement is requested within five business days of contract acceptance. Accounts will be managed for the period paid. Comparable services may be available from other sources for higher or lower fees. A \$50 service charge will be incurred by a client who converts from one Investor agreement with Advisor to another (except at renewal) and the fee schedule below will apply to the balance of the contract period.

Fee schedule:	Amount Invested	Annual Fee	Billing period
	\$ 25,000 - \$40,000	2.40%	Semi-annually
	\$40,000 - \$100, 000	2.40%	Quarterly
	\$ 100,000-\$500,000	2.0%	Quarterly
	\$500,000 - \$999,999	1.50%	Quarterly
	\$1,000,000- \$9,999,999	1.00%	Quarterly
	Over \$10,000,000	0.5%	Quarterly

Advisor reserves the right to make exceptions to the account minimums. Unless otherwise precluded by state statute, this Agreement will remain in effect until canceled in writing either by Advisor or Investor. Unless the Advisory fee is received within 15 days of the anniversary date, the Agreement will automatically cancel. Either party may terminate this Agreement by giving written notice to the other at any time during the term of this Agreement.

Disputes: This agreement is accepted in, and shall be governed by and construed in accordance with the laws of the State of California. Any and all disputes to this Agreement or its breach shall be settled by arbitration, by a single arbitrator, in San Francisco, California, in accordance with the then-current rules of the American Arbitration Association ("AAA"), and judgment upon the award entered by the arbitrator may be entered in any Court having jurisdiction hereof. Costs of arbitration, including reasonable attorney's fees incurred in arbitration, as determined by the arbitrator, together with any reasonable attorney's fees incurred by prevailing Party in Court enforcement of the arbitration award after it is rendered by the arbitrator, must be paid to the prevailing Party by the Party designated by the Arbitrator or Court. Said arbitration shall be conducted in the English language and the award rendered in U.S. dollars. Service of the Petition to Confirm Arbitration and written notice of the time and place of hearing on the Petition to Confirm the Award of the Arbitrator shall be made in the manner provided herein for all notice. Such service shall be complete on personal delivery or the deposit of the Petition and notice in the US mail.

> **Hermes** econometrics An CA Registered Investment Advisor 1299 Fourth Street, Suite 200 • San Rafael CA 94901 800.488.1781 • 415.454.4184 • Fax 415.454.4195

www.econ101.com • marketing@econ101.com

Account Information

as

100% of account is in i	money market fund:				Invest acco	ount
indicated below (must be		d family/acc				
Or	į į	1 ,	avisoi s app	ioved list).		
	nvested as indicated beloger RECENT MUTUAL 1		TEMENT OF	THE ANNIII	TV APPLICAT	ION PAGE MUS
ACCOMPANY THIS I accounts must include p	FORM. Corporate accorporation sections of the arket/or be invested at an	unts must in trust (see ins	clude a corp tructions). N	orate resolutio Jew accounts r	n or equivalen	t document. Trus
Fund Family / Annuity N	Name F	und/Contrac	ct Account #	Apprx A	ccount Value	% of total
TOTALS						100%
participate in the select right to use any fund (of if required by the fund/	te same on all accounts lis ion of an investment pro ther than specified) within annuity. No assignment th to refuse a contract wit	ogram in con n the fund/ar of this contra	junction with nnuity family act shall be m	h registered rep vif, in Advisor' nade without pr	oresentative. A s opinion, it is n	dvisor reserves th nore appropriate, o
Account Registration:						
Address:						
City/State/Zip:						
Telephone (include area	code)	Tax ID			Date of birth	·
Fax (optional)		J	Email (option	al)		
Indicate type of account	: Individual J	oint IR	A IRA	Rollover	_ Other	
Systematic Withdrawals	s/Investment Amount \$_		Monthly	Quarterly	Other	
Representative:		Teleph	one:			
the accounts above or to Compliance Statement,	T/we give authorization of party investment advisor request payment of material pursuant to SEC Rulerson or firm who solicited is agreement.	sor and is hei nagement fee le 204-3, wl	ein granted a es. I/we hav nich include	authorization to re received a co s disclosures	o obtain any and opy of the Advi- regarding Her	d all information of sory Disclosure and mes compensation
Investor signature	Date Accepted by Hermes e		Joint invest	or signature	Date	<u> </u>
Bv:		Title:			Date:	

Hermes econometrics

Advisory Disclosure and Compliance Statement

This Statement is delivered pursuant to SEC Rule 204-3 and contains the information on SEC Form ADV Part II. Please detach and leave with client.

Services offered

Hermes Econometrics serves individual and corporate investors, pension and profit sharing plans, trusts, qualified ERISA plans, and institutional investors. Asset allocation and investment advice is rendered for mutual funds, variable annuity, variable life contracts and index mutual funds. These services are offered through NASD Registered Representatives, having a minimum Series 6 license, and an insurance license if necessary. These services are also offered directly to investors. (SEC ADV Part II, 2, 3G)

Hermes Econometrics specifically provides risk management methods using statistical and technical analysis, charting and econometrics. A data retrieval service is primarily used, but financial newspapers and other research services may be relied upon occasionally. Our exchanges may be implemented as often as one day or as infrequently as annually. Statistical methods will be employed (SEC ADV Part II, 4 A, B C).

The client, may upon consulting with his/her representative, designate in writing the stock or bond fund to be allocated. Hermes Econometrics operates under a limited power of attorney authorizing Hermes Econometrics to exchange between the designated fund and a money-market fund (SEC ADV Part II, 12, A)

Hermes Econometrics does obtain Limited Power of Attorney at the investor's custodian, fund or annuity to effect exchanges in their accounts and to withdraw fees. Hermes Econometrics does not have custody of the client's funds or securities. Hermes does not have the authority to determine, without obtaining specific investor consent the broker/dealer to be used, or the commission rates paid. Hermes may recommend a fund, but will not share in the sales charges or any other charges imposed by the fund or annuity.. Hermes may recommend the substitution of funds if, in its opinion, the funds are not conducive to investment strategy. Hermes Econometrics does not provide financial planning services, charge hourly or fixed fees or commissions (SEC ADV, Part II, 1C, 10)

Hermes Econometrics does not primarily provide investment supervisory services, but does occasionally provide investment advice through consultation with an investor directly. Hermes does not usually recommend representatives to clients, but may recommend a representative based on licensing and location (SEC ADV Part II, 1 A, B)

Hermes Econometrics resolves to set up client accounts as soon as practical. However, due to circumstances beyond the control of Hermes (including such factors as incomplete paperwork, etc), accounts may take four weeks or more to establish. If a signal is called during initial processing, a client's funds may or may not be positioned, and possible losses may occur for which Hermes assumes no responsibility.

Certain personnel positions at Hermes require minimum business experience, investment experience, minimum education level and a proficiency in English (SEC ADV Part II, 5).

Mercury Securities, LLC is an NASD broker-dealer, and is affiliated with Hermes Econometrics. Mercury Securities effects transactions for clients and may receive compensation. Clients of Hermes are not required to be clients of Mercury and visa versa. Hermes and its personnel may on occasion hold or purchase the same mutual funds its clients own, but such purchases do not effect prices to clients and consequently no conflict of interest is believed to exist as purchases are calculated equally at the end of the market session at NAV (SEC ADV Part II 7B, 8 A, 8C, 9 B and D).

Marketing Disclosures

Hermes Econometrics enters into Broker-Dealer agreements with broker-dealers and investment advisors under terms customary for such arrangements, to provide investment advice and asset allocation on behalf of clients. Hermes Econometrics will share up to 50% of the management fee with the broker-dealer or investment advisor (ADV, Part II, 13). The Fund or Annuity will impose advisory and management charges and sales charges. Hermes does not share in any fees other than our advisory fee.

Annuities and Certain Fund Companies

Certain companies do not assign separate money markets account numbers, and accounts must be exchanged using percentages. Exchanges by percentage are complicated, and Hermes Econometrics makes a best effort to make these exchanges as accurately as possible, but will assume no responsibility for accounts that periodically exchange inaccurately.

OUR COMPANY (SEC ADV Part II, 5&6)

Maia L. McGehee (born 1956) earned a B.A. in Economics at San Diego State University in 1979 where she completed graduate coursework in Econometrics. Ms. McGehee worked as an Account Executive at Dean Witter Reynolds from 1979 to 1982. She worked on the trading staff for two San Francisco-based national banks starting in 1982, and for an SEC Registered Investment Advisor from 1985 to 1993. Ms. McGehee had 14 years of securities experience prior to founding Hermes Econometrics Company. Ms. McGehee has been a Registered Representative since 1979, is a Registered Principal and holds the Series 65 (Investment Advisor Law) license. These licenses are held by Mercury Securities, a NASD member firm founded by Ms. McGehee in 1996.

Paul H. Gusciora (born 1956) earned a B.S. ChE (Chemical Engineering) at the University of Massachusetts, Amherst in 1978, a M.S. ChE at the University of Houston in 1980, and a Ph.D. ChE at the University of California, Berkeley in 1986. His graduate research involved modeling, simulation, and control of dynamic chemical-reactor systems. Dr. Gusciora has worked as a control systems engineer for a Fortune 500 petrochemical company since 1986. He is a member of AIChE (American Institute of Chemical Engineers), has presented papers and chaired sessions at engineering conferences, and has authored and reviewed papers for engineering journals. He is proficient in 7 computer and database languages and is knowledgeable about mathematical modeling of physical systems, differential equations, partial differential equations, signal processing, statistics, stochastic processes, and numerical methods. In his capacity as Research Director, Dr. Gusciora provides expert advice about the application of modeling techniques that are not traditionally employed yet applicable to the securities industry.

Fee schedule (SEC ADV Part II, 1D)

Pursuant to the Client Agreement, client shall pay advisor a fee in accordance with the schedule below. Multiple contracts in the same ownership may be combined to take advantage of breakpoint fee reductions. Fees are paid in advance by check or by liquidation from the fund at the option of the client upon conferring with his/her representative. Fees will be refunded in full if termination agreement is requested within (5) business days of contract acceptance. Accounts invested at mutual funds will pay additional fees at the fund company, including management fees and sales charges. Registrant does not share in these additional fees. The account will be managed only for the period paid. A \$50 service charge will be incurred by a client who converts from one Hermes client agreement to another (except at renewal) and the fee schedule described below will apply to the balance of the contract period.

Fee schedule:	Amount Invested	Annual Fee	Billing period
	\$ 25,000 - \$40,000	2.40%	Semi-annually
	\$40,000 - \$100,000	2.40%	Quarterly
	\$ 100,000-\$500,000	2.0%	Quarterly
	\$500,000 - \$999,999	1.50%	Quarterly
	Over \$1,000,000	1.00%	Quarterly

Accounts under \$25,000 may be accepted at the discretion of the registrant. Client acknowledges that semi-annual or quarterly payments may result in a higher annual fee. Client acknowledges that additional fees may be charged at the fund or variable annuity. Fees may be higher or lower for similar services at other advisory firms

Review of Accounts and Programs

All programs are reviewed daily. Each account is reviewed periodically during the year by Ms. McGehee or by an administrative person under her supervision, and annually or more if applicable, for performance. Clients will receive annual and quarterly statements from the funds and may receive quarterly newsletters. The custodian provides written confirmations to the client of all transactions.

Hermes Econometrics offers annually to deliver to each of its clients this Disclosure Statement and Audited Balance Sheet, and Form ADV, Part II as may be amended, at no cost. Please contact us at Hermes Econometrics, 1101 Fifth Ave., Suite 270, San Rafael, CA 94901; 1.800.488.1781 Email:Admin@econ101.com.

*** Representatives: Please leave disclosures with client ***

Management Fee for Third Party Advisor

To:			
To: Custodian			
I authorize ongoing automatio		elow.	
If both boxes above are blank and cancelled. Client understands that year.	the option is available, this transaction may re	Hermes will process as an or esult in a 1099 from the fund	ngoing authorization, unti /annuity at the end of the
Account Title:			
Fund / Account #:			
Money Market Fund/Account#:_			
Qualified accounts:			
I aı	m under 59 1/2 and und	derstand that I may be subjec	t to IRS penalties
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Non-Qualified accounts: Tl	nis liquidation represen	ts payment of the advisor's f	ees.
Payment instructions: Please lic Check	is to be payable to and Hermes Eco FBO: 1299 Fourth Str San Rafael, (415.454	sent to: nometrics eet, Suite 200 CA 94901	<i>y</i> 11
This is a management fee not s	subject to withholding	g. Do not withhold taxes.	Code as a non-taxable
Disclosure for Automatic Fee I amount of the advisory fee period of Hermes Econometrics, to	ically and I (we) author		any, at the written reques
Signatures Please sign exactly as registered at the account, etc.	fund/annuity company.	Include legal title if signing for a	ı corporation, trust, custodial
Client / Authorized signature	Date	Print name	
Joint client signature	Date	Print name	
Representative signature	Date	Print name	
Signature Guarantee:			

To: Client(s)		
You are being provided this disclosure 1940. A copy of this statement will be r	statement as retained by the	required by Rule 206(4)-3 of the Investment Advisers Act of a Investment Advisor as required by Rule 204-2(a)(15).
Solicitor (Representative)Please	print	
Solicitor's Broker/Dealer or Registered Investment Advisor Please	print	
Investment Advisor: Hermes Econome	trics	
		lvisor in any way other than to solicit ed by the Investment Advisor.
The Solicitor is affiliated to the Inv	vestment Advi	isor (explain)
There may be other fees associated with	n the investme	e management fee received by the Investment Advisor. ent that Registrant does not participate in . It Advisor obtaining the account are (if any):
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Client signature	Date	Print name
Client signature	Date	Print name
Registered Representative signature	Date Send a	e copy form to:

Hermes econometrics
1299 Fourth Street, Suite 200
San Rafael CA 94901
Please contact us if you have any questions: 1.415.454.4184 1.800.488.1781